



## Midwest Leadership Institute

*Helping local government navigate a complex world in a time of disruptive change*

# The Midwest Leadership Institute Presentations January 2023

The Presentation Team of the Midwest Leadership Institute is available to provide presentations on fundamental interpersonal leadership concepts to professional associations, employment groups and others. The timeframe for the presentations can be between 75 minutes and a full day six-hour seminar. The presentation fee will be based upon a number of factors. A written proposal will be provided once the client expectations have been determined. The typical fee for a presentation will be between \$1500 for a 75-minute presentation and \$4000 for a three-hour presentation plus travel and lodging, if necessary. For Information regarding the Midwest Leadership Institute and/or the Presentation Team, please go to the MLI website at [midwestleadershipinstitute.org](http://midwestleadershipinstitute.org). Please contact David Limardi at 847 533 0402 or [dmlimardi@gmail.com](mailto:dmlimardi@gmail.com) to discuss a presentation or to get further information. The list of available presentations is as follows.

### **1. The State of Today and the Effect on the State of Tomorrow**

- a. This presentation focuses on the current environment in which organizational leaders lead and the how these defined facts impact the leader's ability to drive positive outcomes.
- b. The primary presenter is David Limardi.
- c. The presentation timeframe is between 75 and 120 minutes.

### **2. Fundamental Concepts for Leading People**

- a. This presentation focuses on providing context for understanding

the personal and interpersonal (relationship) aspects of leadership and to examine how the roles and responsibilities of leadership change as the leader moves up in an organization.

b. The primary presenter is David Morrison, MD.

c. The presentation timeframe is between 75 and 150 minutes.

### **3. Judgment – The Critical Leadership Concept**

a. This presentation focuses on providing a working, pragmatic model of judgment, to explore the importance of accurately perceiving reality.

b. The primary presenter is Daven Morrison, MD.

c. The presentation time is between 75 and 150 minutes.

### **4. Emotions – When Working with People Gets Touch**

a. This presentation focuses on defining the functions of emotions and the three categories of basic emotions, identifying and highlighting the 9 basic affects that drive emotions and explaining the impact of emotions on the performance of the organizational leaders.

b. The primary presenter is David Morrison, MD.

c. The presentation time is between 75 and 150 minutes.

### **5. The Power of the Leader**

a. This presentation focuses on an objective understanding of power, defining the sources of power and authority, how power relates to motivation, identifying certain power tactics and providing a framework for understanding and working with power.

b. The primary presenter is Bob Kiely.

c. The presentation timeframe is between 75 and 150 minutes.

## **6. Resistance, Motivation and Performance**

a. This presentation focuses on the impact of change on individuals, the importance of support and where it is in the leader's life, the role of structure in change and support, identifying tools for managing change and the role of resistance in the human reaction to change.

b. The primary presenter is David Morrison, MD.

c. The presentation timeframe is between 75 and 150 minutes.

## **7. The Unique Challenges of Organizational Ethics**

a. This presentation focuses on the importance of trust, identifying the types of prevalent ethical lapses, an explanation of SMORC and the forces that shape unethical behavior, the importance of personal ethical decision-making criteria and a description of the six steps to an ethical decision.

b. The primary presenter is David Limardi.

c. The presentation timeframe is between 75 and 120 minutes.

## **8. Aligning Goals, Tasks and Relationships**

a. This presentation focuses on what alignment means, the importance of alignment and developing a working alliance and examples of how misalignment can be diagnosed and reversed.

b. The primary presenter is David Morrison, MD.

c. The presentation timeframe is between 75 minutes and 150 minutes.

## **9. The Role of Self- Awareness in Leadership**

- a.** This presentation focuses on defining self-awareness, the misunderstood concepts such as ego and super ego including the adaptive and maladaptive role of the super ego, managing self-awareness by using an understanding of affects and ethics, the role of relating to others in managing self-awareness and the importance of self-reflection.
- b.** The primary presenter is Daven Morrison., MD
- c.** The presentation timeframe is between 75 and 150 minutes.

## **10. Balancing Work, Family and Self**

- a.** This presentation focuses on an understanding of balance and that it is effortful, individualistic and dynamic, an understanding of the competing and conflicting needs of work, family and self and exploring gender differences in the world of balance.
- b.** The primary presenter is David Morrison, MD.
- c.** The presentation timeframe is between 75 and 150 minutes.

## **11. Leaders and Teams**

- a.** This presentation focuses on the requirements of teams, the types of teams, the differences between teams and groups and the requirements of team members.
- b.** The primary presenter is David Morrison, MD.
- c.** The presentation timeframe is between 75 and 150 minutes.

## **12. Execution – How to Get Thing Done**

- a. This presentation focuses on how leaders get things done utilizing a real-life case study and providing a framework for driving positive outcomes.
- b. The primary presenter is David Limardi.
- c. The presentation timeframe is between 60 and 75 minutes.

### **13. Understanding and Managing Conflict**

- a. This presentation focuses on defining conflict, identifying the dangers and benefits of conflict and providing actions to manage conflict.
- b. The primary presenter is David Morrison, MD.
- c. The presentation timeframe is between 75 and 150 minutes.

### **14. Judgment in Action – AJIL**

- a. This presentation focuses on utilizing a dynamic digital tool to identify personal leadership traits which impact the leader's judgment. Each participant will complete the digital tool and will be provided with the results which will allow the participant to better understand themselves and their impact on others.
- b. The primary presenter is Daven Morrison, MD.
- c. The presentation timeframe is between 120 and 150 minutes.

### **15. Leadership Pressures**

- a. This presentation focuses on what is leadership pressure, how does an organizational leader withstand the pressures of the job and what criteria and process can be used to

elevate performance and keep the pressures within an acceptable range.

- b. The primary presenter is David Limardi.
- c. The presentation timeframe is between 75 and 120 minutes.

#### **16. Working with Groups and Group Dynamics**

- a. This presentation focuses on the strengths and weaknesses of groups, the different forms of group processes and the difference between teams and groups.
- b. The primary presenter is David Morrison, MD.
- c. The presentation timeframe is between 75 and 150 minutes.

#### **17. The Positive Impact of Organizational and Personal Analytics**

- a. This presentation focuses on data collected from two real world case studies on the leadership analytics of a leadership team and the leadership analytics of public and private sector organizational leaders and what lessons can be learned from a critical analysis of this data.
- b. The primary presenters are David Limardi and Bob Kiely.
- c. The presentation timeframe is between 75 and 150 minutes.

#### **18. Stress and the Leader – Is Stress Real?**

- a. This presentation focuses on defining stress and its consequences, identifying concepts and actions to manage stress and managing the negative emotions affiliated with stress.
- b. The primary presenter is David Morrison, MD.
- c. The presentation timeline is between 75 and 150 minutes.

## **19. Managing the Negative Emotions of Stress**

- a.** This presentation focuses on the root causes of negative emotions, the context around emotions and where does an organizational leader encounter them and how to handle the fear and distress that come with the negative emotions.
- b.** The primary presenter is Daven Morrison, MD.
- c.** The presentation timeframe is between 75 and 150 minutes.

## **20. The Leader and Resilience**

- a.** This presentation focuses on real life case studies that involve high stress, anger and emotional distress and a framework for building personal and organizational resilience and how to maximize positive emotions.
- b.** The primary presenter is Bob Kiely.
- c.** The presentation timeframe is between 75 and 120 minutes.

## **21. Public Management at Risk and When You are at Risk**

- a.** This presentation focuses on the hidden dangers of envy, power, contempt and shame in workplace relationships, why four votes are not always safe and tools for surviving irrational interpersonal attacks.
- b.** The primary presenters are David Morrison, MD and David Limardi.
- c.** The presentation timeframe is between 120 minutes and 150 minutes.

## **22. Extreme Mindsets and the Resulting Workplace Disfunction**

- a. This presentation focuses on the use of the psychological concept of splitting (always or never; them vs us) and its impact on conflict and the work of groups.
- b. The primary presenter is Daven Morrison, MD.
- c. The presentation timeframe is between 120 minutes and 150 minutes.

### **23. Setting Boundaries and Healthy Leadership Communications**

- a. This presentation focuses on setting personal and professional boundaries, communication as a leader and strategic problem solving.
- b. The primary presenter is David Limardi.
- c. The presentation timeframe is between 75 minutes and 120 minutes

### **24. Are You Listening? Is Anyone Listening?**

- a. This presentation focuses on the importance of listening, obstacles to effective listening and tactics to improve listening.
- b. The primary presenter is Bob Kiely.
- c. The presentation timeframe is between 75 minutes and 120 minutes.

### **25. Understanding Anger and Exploring the Space Between Stimulus and Response**

- a. This presentation focuses anger as one of the densest forms of communication. How do you recognize weaponized anger? What are the causes and underlying issues for leaders and what tactics can be used to minimize negative effects.
- b. The primary presenters are David Limardi and Daven Morrison.



- c. The presentation timeframe is between 75 minutes and 120 minutes.

**26. Understanding Motivation – The Reasons or Reasons One has for Acting or behaving in a Certain Way**

- a. Some of today's biggest workplace trends are linked to motivation. How do you retain quality employees, attract top talent, and motivate employees who are not meeting expectations.
- b. The primary presenters are Bob Kiely, David Limardi and David Morrison, MD.
- c. The presentation can be completed over the course of one day or in three two-hour segments.